

relpi INTERESTS
ALIGNED®



Pitchbook



RELPI is a globally connected Community of best-in-class organizations and individuals devoted to best practices in real estate asset allocation.

RELPI's LPs, Consultants, and GPs have the ability to frequently connect with each other on a personal level, giving them the opportunity to meet, engage and develop impactful relationships that could have otherwise taken much longer to establish.





Interests Aligned[®] isn't just a tagline, it's what we do.

Interests Aligned[®] Events are intimate, curated meetups in Investor-rich markets that bring together stakeholders in the allocation and investment of real estate capital. Our events empower people to connect on a local, national, and global scale.





Proximity is our value proposition.

RELPI Interests Aligned® Events produces events, conferences and meetings devoted to the global institutional investment Community for the commercial real estate asset class. These gatherings are streamlined, efficient and economical both in terms of time and expense.



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Interests Aligned® Events are held exclusively for RELPI Community members and are not open for general admission.

RELPI focuses on events in Investor-rich markets to optimize everyone's time. As travel budgets and expenditures have come under stronger scrutiny, Interests Aligned® Events bring you to the Investors' locations, saving time and money.





RELPI is a Community that continues to connect people even when our events are over.

Interests Aligned® Events are designed to foster open and transparent conversations focusing on the issues of the day, longer term considerations and the development of personal relationships.



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Interests Aligned[®] Events are held in Investor rich markets around the world.

AMSTERDAM

DALLAS

NEW YORK

AUSTIN

DENVER

SAN FRANCISCO

BOSTON

LONDON

WASHINGTON, DC

CHICAGO

LOS ANGELES

UTRECHT

CLEVELAND

MIAMI

and more...



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Become a RELPI member and experience our exclusive Interests Aligned[®] Events.

RELPI brings you to Investors' locations in a streamlined, efficient, and economically effective way. Connect on a more meaningful and authentic basis on a local, national, and global scale at our in-person events.



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Join us for our top-level conferences with partners such as GRESB.

The difference with RELPI Conferences is that only Investors and Consultants are speakers and panelists. This offers these capital allocators the ability to speak candidly about their current strategies along with issues and concerns they're facing in the market.



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WHO WE ARE

Jonathan Schein, CRE

CEO and Founder of RELPI. Globally known as a master connector, Jonathan is highly regarded as a forward thinking and progressive executive with an exceptional ability to adjust to new global dynamics and apply them to underlying structures of business, governmental, and social trends.

Jonathan's humorous nature and ability to easily connect with people's emotions became an extremely important trait in his career path as it fostered a deeper understanding of emerging markets and excellent presentation skills.

Prior to launching RELPI, he was best known for founding GlobeSt.com, the commercial real estate industry's most influential online news and information website.

Currently, Jonathan acts as Special Advisor for the Robert F. Kennedy Compass Conference by connecting and recruiting private equity firms and institutional investors. He is currently a member of the prestigious industry organization, Counselors of Real Estate, as well as the Pension Real Estate Association.

Jonathan lives in New York with his wife Cynthia, a licensed acupuncturist, and their two dogs, Bella and Penny, who are decidedly unlicensed to cause trouble at any moment.



TEAM

Arno Van Grondelle

CEO of RELPI Europe, Arno is based in the Netherlands and brings extensive knowledge and leadership experience from his career working on behalf of the institutional real estate investment and media industries.

An expert moderator and host, he facilitates the company's European meetings, conferences, roundtables, and video gatherings.



TEAM

Leigh Ann Hochman

Managing Director of Investor Relations, Leigh Ann brings over 3 decades of experience in commercial real estate publishing, marketing and branding. At RELPI, she serves as point person between our fund manager community and its investor and consultant constituencies.

Her history of developing strategic partnerships helps RELPI deliver on its commitment of service to every member. She brings deep experience, tremendous relationships and great insight to the RELPI team.



TEAM

Crystal Byram

Operations Manager for RELPI, Crystal brings over 15 years of experience in events and team management. Her organizational skills and ability to balance many responsibilities at once are invaluable to the RELPI team.

Crystal's keen eye for detail keeps the focus where it should be during an event: on the participants and their interactions. This pivotal role helps shape the outstanding reputation RELPI has gained with its clientele.

Since its inception, RELPI has held events in 20 cities with over 250 Investors and Consultants

Interests Aligned® Events

- In 2023, RELPI hosted 14 events in investor-rich markets across the United States and Europe.
- 15 + events are planned in the United States and Europe for 2024.
- Investor Experiences host informative panels as well as Q & A sessions.
- Socials and popups are provided to create networking opportunities in smaller emerging markets.

Virtual Connections

- **RELPI in 30** is RELPI's innovative way to establish a connection between a Fund Manager and an Investor or Consultant of their choice.
- Investors have their own exclusive virtuals where they can network and discuss today's trending topics.
- **Virtual Roundtables** are a great opportunity for 4-6 RELPI Fund Managers to become more intimately connected with 2 Investors and/or Consultants and their strategies in the current market.

RELPI Membership

- Members of RELPI enjoy annual membership with invites to all of our live events. This model allows you to pick and choose which events you'd like to attend so you can make the most of your RELPI membership.
- Private consultation of marketing material.
- With a reach of over 10K followers, RELPI is a great way to market your company. We celebrate your wins and share your podcasts and webinars.
- 500+ members have direct access to RELPI's growing network of Investors, Consultants, and Fund Managers.

The logo for relpi features the word "relpi" in a white, lowercase, sans-serif font. The letter "r" is stylized with a blue vertical bar on its left side that tapers to a point at the top and bottom. The background of the entire image is a dark blue color with a repeating pattern of lighter blue lines forming a grid of isometric cubes.

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Our Community

Investors, Americas

AFL-CIO Investment Trust	Brookfield Secondaries	Fidelidade Property Europe, SA	Kaiser Permanente
Abrdn	Brown Brothers Harriman	Fire & Police Pension Association	Korea National Pension Service
AFIAA U.S. Investment	Brush Street Investments, LLC	First Abu Dhabi Bank	LFPI
Alameda Co. Employees' Retirement Association	CBRE Investment Management	Five Oceans Group	LGIM Corp
Alfred I. duPont Charitable Trust	CalSTRS	Florida State	LGT Capital Partners
Allianz Real Estate of America	Caltech	Forbes Family Trust	Lakeview Capital Management CIO
AM Companies	Church Pension Fund	Franklin Templeton	Legacy Wealth Advisors, LLC
APG Asset Management	Citigroup Pension	GCM Grosvenor	Liberty Mutual Investments
Arrivato Family Office	City of San Jose Office of Retirement Services	GIC Real Estate	Los Angeles Water & Power Employees' Retirement Plan
Austin Independent School District	Cohen & Steers	GSI Ventures	MAI Capital Management LLC
Baker Street Capital	Commonfund	Glenmede	MUFG
Baltimore City Fire and Police Employee's Retirement System	Consolidated Edison Company of New York	Global Endowment Management	Makena
Basso Family Office	Cooper Family Office	Goldman Sachs	Marcol
BDT & MSD Partners	Dartmouth	Goldman Sachs Private Wealth	Massachusetts Pension Reserves Investment Management
Beaumont Financial Partners	DB Advisory America Ltd	Green Family Office	Mastern America
Beninvest & Associates LLC	Diamond Family Office	Hawks Bay Group	Mayo Clinic Senior Investment
BentalGreenOak	District of Columbia Retirement Board	Hemingway Group	
Berger Singerman	Deutsche Bank Trust Company Americas	Hillcrest Finance LLC	
Blackrock	Employees Retirement System of Texas	IPPFA	
Bluerock Fund Advisor	Erie Insurance Group	International Finance Corporation	
Bouwinvest	Exelon Corporation	KAUST Investment Management Company	

Investors, Americas

Meiji Yasuda Life	PGGM Investments	Skafto Capital	UPS Trust
Merrimac Corp	PIMCO Prime Real Estate, LLC	Spokane County	UTIMCO
Monocle Group	Partners Group	Spouting Rock Capital Advisors	UVA
Montana Board of Investments	Penn Office of Investments	Starr Companies	Union Investment Real Estate GmbH
Nationwide	Pentegra	State Street Global Advisors	United Church of Christ Pension Boards
New Jersey Division of Investment	Pitcairn Family Office	Stellantis	United Nations Joint Staff Pension Fund
New Mexico State Investment Council Endowment	Portfolio Advisors	TREI Real Estate	United States Steel and Carnegie Pension Fund
New York State Common Retirement Fund	Presbyterian Church (USA), Board of Pensions	Teacher Retirement of Texas	Utah Retirement Systems
NextEra Energy	Prudential	Tennessee Consolidated Retirement System	Vanke US
Nextera LP	QuadReal Property Group	Tesco Pension Investment	Vernal Point Advisors
Nippon Global Life Investors Americas, Inc.	Rainbow Capital Partners	Texas Association of Public Employee Retirement Systems	Vulcan Family Office
North Carolina Retirement System	Rotary International	Texas Education Agency Permanent School Fund	Washington State Investment Board
Northwestern Mutual	SERS of Ohio	The Townsend group	We Family Offices
Nuclear Electric Insurance Limited	SVB Private Bank	The University of Chicago Office of Investments	WhiteStar Advisors
NYPL	SWIB State of Wisconsin Investment Board	Tier 1 Capital Partners	Willet Advisors LLC
Oak Street Real Estate Capital	San Francisco Employees' Retirement System	Trinity Church Wall Street	WnW Capital
Office of NYC Comptroller	Santander Private Banking	Tufts University	YMCA Retirement Fund
Oregon State Treasury	Saugatuck Partners LLC	UBS	
	SevenValleys	UNC Management Company	

Investors, Europe and Asia

Achmea Investment Management

ADIC CIO Global Real Estate

Alecta

Alibaba Group Holding

Allianz/PIMCO

AM ALPHA

APG Asset Management

ASR

Astone Investments

BERG Capital Management

BGO Strategic Capital Partners

Bank of Ireland

Beaumont Mayfair

Blue Sky Group

Bouwinvest

CBRE IM

Church Commissioners for England

Deutsche Finance Group

Deutsche Invest Immobilien GmbH

E. ON AG

Foresters Friendly Society

Goldman Sachs

Grosvenor Group

HFI Global /Lufin Partners

Heimstaden

Henley Investment Management

ImmoFinRE

Irish Life Investment Managers

Korea National Pension Service

LaSalle Global Partner Solutions

Legal & General

Mara Invest

MN Lead North America

Mass Mutual

Migdal Group

Nippon Life Global Investors Europe Plc

PGGM Investments

PUBLICA

Pension Protection Fund UK

Principal Asset Management

QuadReal Property Group

Reflect Investment Management

SB Capital Partners

SFO Capital Partners

Shell Asset Management
Company B.V.

Stichting Nedlloyd Pensioenfonds

Sur Multifamily Office

TD Asset Management

Temasek

Tenergy Group

Tesco Pension Investment Ltd.

Together Common Sense Lending

UBS

CDH Fund

COS Capital

Japan Post Bank

Korea Investment Corporation

Meiji Yasuda America

ORIX Life

Starr International Investment Advisors (Asia)



Consultants

Almazara Real Assets Advisory

Alternative Strategy Institute

Aon

Bard Consulting LLC

Baylor Clifford Solutions

Blue Sky Group

Building Values

Butler Global Partners

Callan

Cambridge Associates

Clearstead

Cliffwater LLC

DB Advisory America

Dolph Capital LLC

Duco

Hamilton Lane

High Country Search

K4 Real Estate Group

Laurea LLC

Madsen Advisors

Laurea LLC

Madsen Advisors

Marquette Associates

McKinsey and Company

Meketa

Mercer

NEPC

ORG Portfolio Management

Perennial Capital Advisors

RCLCO Fund Advisors

Real Assets Consulting

Real Estate Fiduciary Services

Retport Consultants

Rock Lake Advisors GmbH

Stepstone Group

Sweco Capital Consultants

Townsend Group

Willow River Capital Management



Fund Managers

ACORE Capital	Buckingham Companies	Elion	Metlife Investment Management
ACRE	C- III Capital Partners	EQT Partners	MEC Global Partners
Affinius Capital	Calmwater Capital	Europa Capital Partners	National Real Estate Advisors
Almanac Realty Investors	CenterSquare Investment Management	GI Partners	New York Life Investors
Amherst	Carmel Partners	Griffis Residential	Nuveen
Ares	Catella	Heitman	Peachtree Hotel Group
Artemis Real Estate Partners	CBRE Investment Management	ICG	PIMCO
Audubon	Cerberus Capital	Invesco	Preservation Equity Fund Advisors
AXA Investment Managers	Citymark	Jamestown	Pretium
Axonic Capital, LLC	Civitas	J.P. Morgan Asset Management	Primevest Capital Partners
Avanti Residential	Clarion Partners	L & B Realty Advisors	Prime Finance
BainCapital	Continental Properties	LCOR	Principal Real Estate
Belay Investment Group	Crow Holdings	Long Wharf Capital	Realterm
BentallGreenOak	Drake Real Estate Partners	Macquarie Group	RMR Residential
Blue Vista Capital Management	Dream	Madison Realty Capital	Rockbridge
Bridge Investment Group	DWS Investment Management	MARK	Rockpoint

Fund Managers

Rockwood Capital

RSM US LLP

Sentinel

SharpVue Capital

Slate Asset Management

Square Mile Capital

Stoneweg

S2 Capital

S3 Capital

TGM Associates

Torchlight Investors

TREI Real Estate

Urban Partners

Van Barton Group



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relpi.org | 917.854.2345 | info@relpi.org