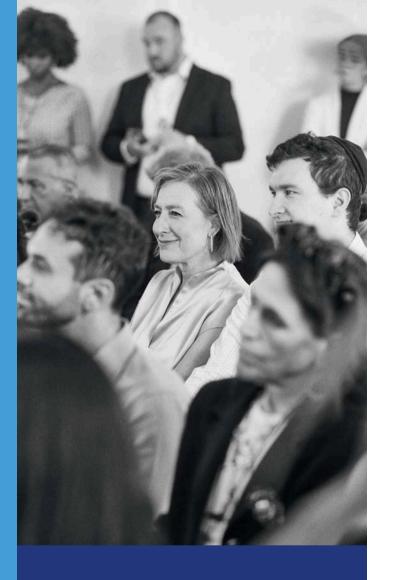
# I O INTERESTS ALIGNED®





**RELPI** is a globally **connected Community** of best-in-class organizations and individuals devoted to best practices in real estate asset allocation.

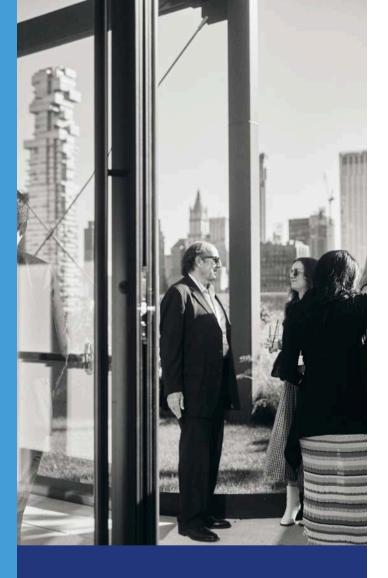
RELPI's LPs, Consultants, and GPs have the ability to frequently connect with each other on a personal level, giving them the opportunity to meet, engage and develop impactful relationships that could have otherwise taken much longer to establish.

## Interests Aligned® isn't just a tagline, it's what we do.

Interests Aligned® Events are intimate, curated meetups in Investor-rich markets that bring together stakeholders in the allocation and investment of real estate capital. Our events empower people to connect on a local, national, and global scale.







## Proximity is our value proposition.

RELPI Interests Aligned® Events produces events, conferences and meetings devoted to the global institutional investment Community for the commercial real estate asset class. These gatherings are streamlined, efficient and economical both in terms of time and expense.





# Interests Aligned<sup>®</sup> Events are held exclusively for RELPI Community members and are not open for general admission.

RELPI focuses on events in Investor-rich markets to optimize everyone's time. As travel budgets and expenditures have come under stronger scrutiny, Interests Aligned® Events bring you to the Investors' locations, saving time and money.





# RELPI is a Community that continues to connect people even when our events are over.

Interests Aligned® Events are designed to foster open and transparent conversations focusing on the issues of the day, longer term considerations and the development of personal relationships.





# Interests Aligned® Events are held in Investor rich markets around the world.

AMSTERDAM DALLAS NEW YORK

AUSTIN DENVER SAN FRANCISCO

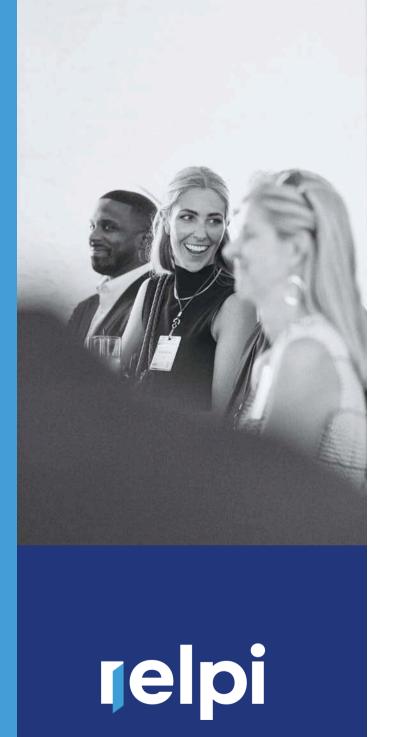
BOSTON LONDON WASHINGTON, DC

CHICAGO LOS ANGELES UTRECHT

CLEVELAND MIAMI and more...



### relpi



# Become a RELPI member and experience our exclusive Interests Aligned® Events.

RELPI brings you to Investors' locations in a streamlined, efficient, and economically effective way. Connect on a more meaningful and authentic basis on a local, national, and global scale at our in-person events.





# Join us for our top-level conferences with partners such as GRESB.

The difference with RELPI Conferences is that only Investors and Consultants are speakers and panelists. This offers these capital allocators the ability to speak candidly about their current strategies along with issues and concerns they're facing in the market.





#### **WHO WE ARE**

#### Jonathan Schein, CRE

**CEO and Founder of RELPI.** Globally known as a master connector, Jonathan is highly regarded as a forward thinking and progressive executive with an exceptional ability to adjust to new global dynamics and apply them to underlying structures of business, governmental, and social trends.

Jonathan's humorous nature and ability to easily connect with people's emotions became an extremely important trait in his career path as it fostered a deeper understanding of emerging markets and excellent presentation skills.

Prior to launching RELPI, he was best known for founding GlobeSt.com, the commercial real estate industry's most influential online news and information website.

Currently, Jonathan acts as Special Advisor for the Robert F. Kennedy Compass Conference by connecting and recruiting private equity firms and institutional investors. He is currently a member of the prestigious industry organization, Counselors of Real Estate, as well as the Pension Real Estate Association.

Jonathan lives in New York with his wife Cynthia, a licensed acupuncturist, and their two dogs, Bella and Penny, who are decidedly unlicensed to cause trouble at any moment.



#### **TEAM**

#### **Arno Van Grondelle**

**CEO of RELPI Europe**, Arno is based in the Netherlands and brings extensive knowledge and leadership experience from his career working on behalf of the institutional real estate investment and media industries.

An expert moderator and host, he facilitates the company's European meetings, conferences, roundtables, and video gatherings.



#### **TEAM**

#### **Leigh Ann Hochman**

Managing Director of Investor Relations, Leigh Ann brings over 3 decades of experience in commercial real estate publishing, marketing and branding. At RELPI, she serves as point person between our fund manager community and its investor and consultant constituencies.

Her history of developing strategic partnerships helps RELPI deliver on its commitment of service to every member. She brings deep experience, tremendous relationships and great insight to the RELPI team.



#### **TEAM**

#### **Crystal Byram**

Operations Manager for RELPI, Crystal brings over 15 years of experience in events and team management. Her organizational skills and ability to balance many responsibilities at once are invaluable to the RELPI team.

Crystal's keen eye for detail keeps the focus where it should be during an event: on the participants and their interactions. This pivotal role helps shape the outstanding reputation RELPI has gained with its clientele.

# Since its inception, RELPI has held events in 20 cities with over 250 Investors and Consultants

#### Interests Aligned® Events

- In 2023, RELPI hosted 14 events in investor-rich markets across the United States and Europe.
- 15 + events are planned in the United States and Europe for 2024.
- Investor Experiences host informative panels as well as Q & A sessions.
- Socials and popups are provided to create networking opportunities in smaller emerging markets.

#### **Virtual Connections**

- RELPI in 30 is RELPI's innovative way to establish a connection between a Fund Manager and an Investor or Consultant of their choice.
- Investors have their own exclusive virtuals where they can network and discuss today's trending topics.
- Virtual Roundtables are a great opportunity for 4-6 RELPI Fund Managers to become more intimately connected with 2 Investors and/or Consultants and their strategies in the current market.

#### **RELPI Membership**

- Members of RELPI enjoy annual membership with invites to all of our live events. This model allows you to pick and choose which events you'd like to attend so you can make the most of your RELPI membership.
- Private consultation of marketing material.
- With a reach of over 10K followers, RELPI is a great way to market your company. We celebrate your wins and share your podcasts and webinars.
- 500+ members have direct access to RELPI's growing network of Investors, Consultants, and Fund Managers.

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**Our Community** 

#### **Investors, Americas**

AFL-CIO Investment Trust	Brookfield Secondaries	Fidelidade Property Europe, SA	Kaiser Permanente
Abrdn	Brown Brothers Harriman	Fire & Police Pension Association	Korea National Pension Service
AFIAA U.S. Investment	Brush Street Investments, LLC	First Abu Dhabi Bank	LFPI
Alameda Co. Employees' Retirement	CBRE Investment Management	Five Oceans Group	LGIM Corp
Association	CalSTRS	Florida State	LGT Capital Partners
Alfred I. duPont Charitable Trust	Caltech	Forbes Family Trust	Lakeview Capital Management CIO
Allianz Real Estate of America	Church Pension Fund	Franklin Templeton	Legacy Wealth Advisors, LLC
AM Companies	Citigroup Pension	GCM Grosvenor	Liberty Mutual Investments
APG Asset Management	City of San Jose Office of	GIC Real Estate	Los Angeles Water & Power
Arrivato Family Office	Retirement Services	GSI Ventures	Employees' Retirement Plan
Austin Independent School District	Cohen & Steers	Glenmede	MAI Capital Management LLC
Baker Street Capital	Commonfund	Global Endowment Management	MUFG
Baltimore City Fire and Police Employee's Retirement System	Consolidated Edison Company of New York	Goldman Sachs	Makena
Basso Family Office	Cooper Family Office	Goldman Sachs Private Wealth	Marcol
BDT & MSD Partners	Dartmouth	Green Family Office	Massachusetts Pension Reserves Investment Management
Beaumont Financial Partners	DB Advisory America Ltd	Hawks Bay Group	Mastern America
Beninvest & Associates LLC	Diamond Family Office	Hemingway Group	Mayo Clinic Senior Investment
BentalGreenOak	District of Columbia Retirement Board	Hillcrest Finance LLC	
Berger Singerman	Deutsche Bank Trust Company Americas	IPPFA	
Blackrock	Employees Retirement System of Texas	International Finance Corporation	
Bluerock Fund Advisor	Erie Insurance Group	KAUST Investment Management	
Bouwinvest	Exelon Corporation	Company	relni

#### **Investors, Americas**

Meiji Yasuda Life	PGGM Investments	Skafto Capital	UPS Trust
Merrimac Corp	PIMCO Prime Real Estate, LLC	Spokane County	UTIMCO
Monocle Group	Partners Group	Spouting Rock Capital Advisors	UVA
Montana Board of Investments	Penn Office of Investments	Starr Companies	Union Investment Real Estate GmbH
Nationwide	Pentegra	State Street Global Advisors	United Church of Christ Pension Boards
New Jersey Division of Investment	Pitcairn Family Office	Stellantis	United Nations Joint Staff Pension Fund
New Mexico State Investment	Portfolio Advisors	TREI Real Estate	United States Steel and Carnegie
Council Endowment	Presbyterian Church (USA),	Teacher Retirement of Texas	Pension Fund
New York State Common Retirement	Board of Pensions	Tennessee Consolidated	Utah Retirement Systems
Fund	Prudential	Retirement System	Vanke US
NextEra Energy	QuadReal Property Group	Tesco Pension Investment	Vernal Point Advisors
Nextera LP	Rainbow Capital Partners	Texas Association of Public	Vulcan Family Office
Nippon Global Life Investors	Rotary International	Employee Retirement Systems	Washington State Investment Board
Americas, Inc.		Texas Education Agency	
North Carolina Retirement System	SERS of Ohio	Permanent School Fund	We Family Offices
Northwestern Mutual	SVB Private Bank	The Townsend group	WhiteStar Advisors
Nuclear Electric Insurance Limited	SWIB State of Wisconsin	The University of Chicago Office of Investments	Willett Advisors LLC
NYPL	Investment Board	Office of investments	WnW Capital
···· =	San Francisco Employees'	Tier 1 Capital Partners	
Oak Street Real Estate Capital	Retirement System	Trinity Church Wall Street	YMCA Retirement Fund
Office of NYC Comptroller	Santander Private Banking		
		Tufts University	
Oregon State Treasury	Saugatuck Partners LLC	UBS	
	SevenValleys		
		UNC Management Company	

#### **Investors, Europe and Asia**

**Achmea Investment Management** 

**ADIC CIO Global Real Estate** 

**Alecta** 

**Alibaba Group Holding** 

Allianz/PIMCO

**AM ALPHA** 

**APG Asset Management** 

**ASR** 

**Astone Investments** 

**BERG Capital Management** 

**BGO Strategic Capital Partners** 

**Bank of Ireland** 

**Beaumont Mayfair** 

**Blue Sky Group** 

**Bouwinvest** 

**CBRE IM** 

**Church Commissioners for England** 

**Deutsche Finance Group** 

**Deutsche Invest Immobilien GmbH** 

E. ON AG

**Foresters Friendly Society** 

**Goldman Sachs** 

**Grosvenor Group** 

**HFI Global /Lufin Partners** 

Heimstaden

**Henley Investment Management** 

**ImmoFinRE** 

**Irish Life Investment Managers** 

**Korea National Pension Service** 

**LaSalle Global Partner Solutions** 

Legal & General

Mara Invest

**MN Lead North America** 

**Mass Mutual** 

**Migdal Group** 

Nippon Life Global Investors Europe Plc

**PGGM Investments** 

**PUBLICA** 

**Pension Protection Fund UK** 

**Principal Asset Management** 

**QuadReal Property Group** 

**Reflect Investment Management** 

**SB Capital Partners** 

**SFO Capital Partners** 

**Shell Asset Management** Company B.V.

**Stichting Nedlloyd Pensioenfonds** 

**Sur Multifamily Office** 

**TD Asset Management** 

Temasek

**Tenergy Group** 

Tesco Pension Investment Ltd.

**Together Common Sense Lending** 

**UBS** 

**CDH Fund** 

**COS Capital** 

Japan Post Bank

**Korea Investment Corporation** 

Meiji Yasuda America

**ORIX Life** 

Starr International Investment Advisors (Asia)



#### **Consultants**

**Almazara Real Assets Advisory** 

Laurea LLC

**Alternative Strategy Institute** 

**Madsen Advisors** 

Aon

**Marquette Associates** 

**Bard Consulting LLC** 

**McKinsey and Company** 

**Baylor Clifford Solutions** 

Meketa

**Blue Sky Group** 

Mercer

**Building Values** 

NEPC

**Butler Global Partners** 

**ORG Portfolio Management** 

Callan

**Perennial Capital Advisors** 

**Cambridge Associates** 

**RCLCO Fund Advisors** 

Clearstead

**Real Assets Consulting** 

**Cliffwater LLC** 

**Real Estate Fiduciary Services** 

**DB Advisory America** 

**Retport Consultants** 

**Dolph Capital LLC** 

**Rock Lake Advisors GmbH** 

**Duco** 

**Stepstone Group** 

**Hamilton Lane** 

**Sweco Capital Consultants** 

**High Country Search** 

**Townsend Group** 

**K4 Real Estate Group** 

Willow River Capital Management

Laurea LLC

**Madsen Advisors** 



#### **Fund Managers**

ACORE Capital	Buckingham Companies	Elion	Metlife Investment Management
ACRE	C- III Capital Partners	EQT Partners	MEC Global Partners
Affinius Capital	Calmwater Capital	Europa Capital Partners	National Real Estate Advisors
Almanac Realty Investors	CenterSquare Investment Management	GI Partners	New York Life Investors
Amherst	Carmel Partners	Griffis Residential	Nuveen
Ares	Catella	Heitman	Peachtree Hotel Group
Artemis Real Estate Partners	CBRE Investment Management	ICG	PIMCO
Audubon	Cerberus Capital	Invesco	Preservation Equity Fund Advisors
AXA Investment Managers	Citymark	Jamestown	Pretium
Axonic Capital, LLC	Civitas	J.P. Morgan Asset Management	Primevest Capital Partners
Avanti Residential	Clarion Partners	L & B Realty Advisors	Prime Finance
BainCapital	Continental Properties	LCOR	Principal Real Estate
Belay Investment Group	Crow Holdings	Long Wharf Capital	Realterm
BentallGreenOak	Drake Real Estate Partners	Macquarie Group	RMR Residential
Blue Vista Capital Management	Dream	Madison Realty Capital	Rockbridge
Bridge Investment Group	DWS Investment Management	MARK	Rockpoint

#### **Fund Managers**

**Rockwood Capital** 

**RSM US LLP** 

Sentinel

SharpVue Capital

Slate Asset Management

**Square Mile Capital** 

Stoneweg

S2 Capital

S3 Capital

TGM Associates

**Torchlight Investors** 

**TREI Real Estate** 

**Urban Partners** 

Van Barton Group







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